

# Amberton Loan Note Program

28 March 2024

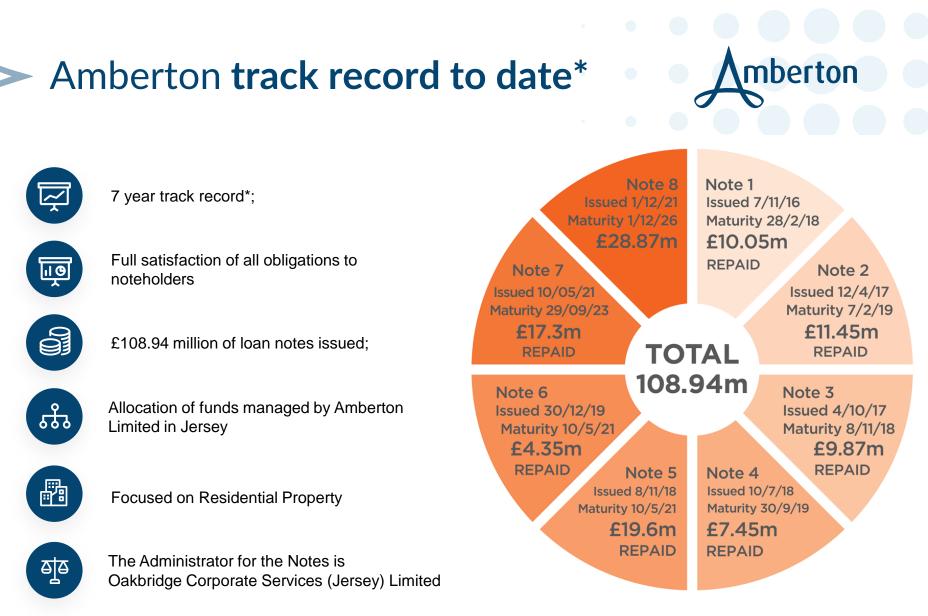
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## Existing Loan Note Program

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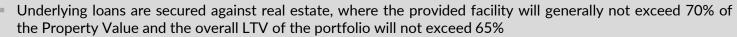
Raised capital is deployed into a diversified pool of property loans originated by Sancus	Underlying loans are secured on real estate, offering protection in the event of default	Summary Product details	
		Interest Rate	8% p.a. paid quarterly
Loan Note holders participate in this exposure to a basket of property backed debt	Amberton entities have a track record of delivering expected returns to Note Holders and a full return of capital	Term	2 years and 8 months
		Redemption	1 December 2026*
Additional diversification is achieved across property sectors, geographies and maturity dates	Historical performance has typically shown a low correlation to stock and bond market returns	Use of proceeds	Deployed into underlying property loans
		Minimum commitment	£100,000
Structured to target stable and attractive risk-adjusted returns with regular income		Sancus First Ioss	20%

\* Noteholders have an option to redeem in full on 2 December 2024, if they give written notice by 1 June 2024.



\* Series 1 – 6 of loan notes were managed by Amberton Asset Management Limited, a Guernsey Company; Series 7 and onwards managed by Amberton Limited, a Jersey company.

### Typical underlying **property backed loans**



There are two types of lending traditionally undertaken:

#### **Property Bridging Loans**

- Bridging loans
- Generally 12-24 months but potentially up to 36 months in duration
- Utilised by property investors, landlords and developers for a range of purposes including:
  - Property purchases
  - Property refurbishment (inclusive of renovations or refits)
  - Auction purchases (where completion may be required within 30 days)
  - Short-term liquidity for businesses (e.g. working capital requirements)
- Bridging is quite often required at short notice

#### **Property Development Loans**

- Development funding
- Usually for a period of between 6-18 months
- Originated to assist with the purchase and build costs associated with development – including ground up projects

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# Amberton portfolio management process





#### Due Diligence / Individual Loan Analysis

- Review of the results of Sancus credit process
- Independent analysis of the characteristics of each loan to ensure compliance with guidelines and restrictions of the Amberton Investment mandate
- Amberton operates on a discretionary basis, segregated from the Sancus credit committee

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#### Loan Criteria

- Geography multiple jurisdictions and residential hubs
- Sector a wide range of asset types available
- Debt type term lending, bridging
- Maturity one month to two years



#### Risk and Portfolio Management

- Ongoing monitoring of individual loans & portfolio structure – including diversification
- Daily management of cash positions
- Regular communications with loan originators

## Restrictions on use of **Proceeds** of the Issuance

No loan shall represent more than 10% of the issuer's Net asset Value\*

- No specific geographical restrictions, but Sancus loans are focused on the United Kingdom, Jersey and Ireland
- The proceeds will only be allocated to performing loans
- The proceeds will not be allocated to a loan if the Average Loan to Value of the Loan Portfolio would then move above 65% LTV
- The proceeds will not be allocated to a loan, if said allocation would take the percentage of loans within the portfolio below 70% of GBP loans
- Where reasonable to do so, all non-sterling loans will be hedged back to GBP to reduce Loan Note holders' foreign currency exposure

\* Amberton aims to achieve a minimum of 20 loan positions at any one time (goal of 5% concentration limit).

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### About Amberton, Somerston & Sancus





- A joint venture from Sancus and the Somerston Group
- Jersey-based asset manager responsible for the application of the loan note series from Loan Note 7 onwards, acting as counterparty between the lender (Sancus) and the funding base (predominantly offshore High Net Worth individuals and Family Offices)
- Discretion to select a diversified mix of underlying Sancus originated det, bringing holders risk adjusted returns in the form of a regular income
- Segregated investment committee, ensuring the portfolio conforms to the specifics of the note mandate, operating on behalf of the note holders
- Flexibility to create bespoke note options pending demand of affluent co-funding database



- The Somerston Group's origins date back to the 1800s when the group focussed on the shipping industry. In recent years, the group has principally been engaged in Property, Listed Investments, Venture Capital & Technology Investments
- The Group has undertaken the investment in and development of several million square feet of office, retail, primary healthcare and hotel properties in Europe and North America
- Their portfolio of AIM listed and direct private venture investments have increased in recent years to become a strategic segment in their investment portfolio. Investments include a number of early start up and growth stage businesses, and the current portfolio has a high weighting in Fintech, Technology & Biotech companies



- An AIM Listed Alternative Finance Business
- Active in 3 jurisdictions
- Highly experienced team of professionals (employed in the financial sector for many years)
- Secured lending to asset rich, cash constrained borrowers
- Lending to Entrepreneurs, SMEs, HNWIs, Funds, Fiduciaries and Professionals
- Sancus applies a holistic approach to credit, taking into consideration a borrower's total asset base
- In all the Sancus loans, Sancus lends alongside or in front of Co-Funders

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